DOCUMENT RESUME

ED 052 127 SO 001 610

AUTHOR Tanaka, Yasumasa, Ed.

TITLE Cross-Cultural Social Psychology Newsletter. Volume

5, Number 2.

SPONS AGENCY American Psychological Association, Washington, E.C.

PUB DATE Apr 71 NOTE 13p.

AVAILABLE FRCM Yasumasa Tanaka, editor, Department of Political

Science, Gakushuin University, Mejiro, Toshima-ku,

Tokyo, 171 Japan (\$4.00, Individuals: \$7.00,

Institutions)

EDRS PRICE EDRS Price MF-\$0.65 HC-\$3.29

DESCRIPTORS

Behavioral Science Research, *Behavioral Sciences,
Bibliographies, *Cross Cultural Studies, Foreign
Culture International Programs *Newslotters

Culture, International Programs, *Newsletters, *Psychology, *Social Psychology, Social Sciences,

Sociology

IDENTIFIERS *Social Research

ABSTRACT

This international newsletter, published since 1968, provides cross-cultural and cross-national midi-communications in social psychology. Usually included are: 1) notices of international conferences, institutes, or seminars, 2) a list of new publications, 3) letters to the editor, 4) announcements, and 5) a bibliography of cross-cultural research. Future issues of this newsletter are available only by subscription. (Author/JSB)



U.S. DEPARTMENT OF HEALTH.
EDUCATION & WELFARE
OFFICE OF EDUCATION
THIS DOCUMENT HAS BEEN REPRO
DUCED EXACTLY AS RECEIVED FROM
THE PERSON OR ORGANIZATION ORIG
INATING IT POINTS OF VIEW OR OPIN
DONS STATED DO NOT NECESSARILY
REPRESENT OFFICIAL OFFICE OF EDU
CATION POSITION OR POLICY

JUL 1 5 1971

CROSS-CULTURAL SOCIAL PSYCHOLOGY

NEWSLETTER

April 1971 · Volume 5, No. 2

International Conferences

New Publications

Letters to the Editor

Announcements

Bibliography of Cross-Cultural Research

Editor: Yasumasa Tanaka Department of Political Science Gakushuin University Mejiro, Toshima-ku Tokyo, 171 Japan



EDITOR'S NOTES

In its fourth year of publication, the <u>Cross-Cultural Social Psychology Newsletter</u> reached more than 300 scholars and institutions in 36 language/culture communities. During the same period, some 50 scholars in currency-controlled countries received the Newsletter free. Starting in April of 1971, the Newsletter improved its style and content. It is this Editor's hope that the Newsletter has well achieved its original aims as a means of cross-cultural and cross-national "midi-communications."

Cross-national "midi-communications."

Our old readers may recall that, in the June-1968 issue of the Newsletter, Harry C.

Triandis, then Editor, wrote, "it is desirable that the editorship be ratated among national groups. A two-year period of editorship, perhaps, ought to be the norm." Soon after that, the current Editor was asked to assume responsibility for the Newsletter, as of September of 1968. After more than two years of editing this Newsletter, this may be a good time for this Editor to ask someone else try to improve it, starting from Volume 6 which is to be published in February of 1972. Furthermore, the 1972 International Congress approaching, much of this Editor's time will have to be devoted to its preparations both as a co-convener of a couple of symposia and as a member of the Organizing Committee. In view of all these things, the current Editor wishes to ask our readers to cast a straw vote for one whom they consider appropriate as the next Editor. A straw-vote form is printed below and each reader is requested to return it to this Editor at his earliest convenience by airmail.

Finally, the Newsletter's Financial Report for a 1970-1971 year is shown below. It is clear that the Newsletter's finance was greatly assisted by contributions from individual subscribers and the American Psychological Foundation, without which the operation of the News-

letter would have been impossible.

	Revenue
Subscriptions Individual Institutional	\$640.30 \$193.42
Contributions Individual American Psycholog	\$158.72 sical Foundation \$650.00
Total	\$1,642.44
	Expenditure
Printing Mailing & Handling Stationery Part-time Assistant's Sa	\$715.31 \$405.62 \$158.65 lary \$362.86
Total	\$1,642.44
	- CUT HERE
	as the next EDITOR. Signature



INTERNATIONAL CONFERENCES

The 1972 International Congress of Psychology in Tokyo

The following information was recently released by the Preparatory Committee for the 1972 ICP. The Cross-Cultural Social Psychology Newsletter will also appreciate any comment or suggestion concerning the forthcoming ICP from our own readers.

LOCATION The XXth International Congress of Psychology will be held in Tokyo, Japan, from 13 to 19 August 1972. The Congress will be opened with formal addresses and an official reception on Sunday, August 13. Scientific sessions will begin on the morning of August 14.

MEMBERSHIP The Congress will consist of Members and Associates (dependents may register as Associates). Applications for registration will be accepted in order of receipt of payment, to the planned capacity of the Congress.

a. Members must be psychologists or specialists in a science related to psychology, holding membership in national psychological societies or scientific organizations. They may participate fully in all activities of the Congress and will receive the publications of the Congress. b. Dependents and other visitors must register as Associates in order to attend meetings and take part in visits, excursions and social activities. Associates desiring the publications of the Congress will pay the fee required of Members at the time of registration.

ACADEMIC PROGRAM The academic program will consist of symposia, reviews of particular areas, individual submitted papers and lectures, delivered in the working languages of the Congress, which are English, French and Japanese. Simultaneous translation will not be provided except for a few special lectures or events.

a. Symposia: The greater part of the academic program will consist of parallel sessions of invited papers arranged as symposia based on topics of current interest. A discussion session will be provided after each symposium session.
b. Reviews and lectures: Recent advances in particular areas of psychology will be reviewed

or lectured on by invited speakers.

c. Individual submitted papers: Individual submitted papers will be included in the program either (1) for presentation by the author himself (who will be allowed 15 minutes, including questions and answers) or (2) for discussion as part of a symposium, or (3) for review by an invited speaker as part of a review session. As the program can accommodate only a limited number of papers, all submitted papers will be subject to the acceptance procedures. d. Instructions on submission of papers: Individual papers must be submitted to the Secretariat in duplicate, and in typescript, not later than November 30, 1971, for review by the Program They should consist of (a) the complete manuscript, either in English or French, Committee. typed according to a form suitable for publication in offset printing, and (b) accompanied by an explanatory abstract of 100 words. Participants will be notified by early March, 1972, wheth-

Instructions regarding exact procedure for submitting papers will be given in the second circular. Those who plan to submit papers are particularly urged to return the attached request for the second circular.

REGISTRATION FEES (provisional)

er or not their paper has been accepted.

After 31 March, 1972 Y18,000 (US\$50.00) Before 31 March, 1972 ¥15,000 (US\$42.00) ¥12,000 (US\$34.00) Members

Associates Y12,000 (US\$34.00) Y12,000 (US\$34.00)
At the present standard exchange quotation, 360 yen is quoted at U.S. \$1.00. Further details, including the exact amount of the fees and arrangement for their payment, will be described in the second circular. No financial assistance will be provided for participants.

ACCOMMODATION Official agent in Japan is the Japan Travel Bureau (JTB). Accommodation will be available in hotels, in downtown Tokyo. Those who would like to know the details please ask to the following address:

> JAPAN TRAVEL BUREAU Conventions section 6-4, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100 JAPAN

COMMUNICATIONS Copies of this circular are being sent to the officers of each national society, who are asked to distribute them to their members. Additional copies of this circular may be obtained from the Secretariat. All inquiries concerning to the XXth International Congress should be addressed to:

> Dr. Hiroshi Azuma Executive Secretary of the Organ Comm. XXth International Congress of Psychology Science Council of Japan 22-34, Roppongi 7 chome, Minato-ku, Tokyo, 106 JAPAN



XIII Interamerican Congress of Psychology

"The XIII Interamerican Congress of Psychology will be held in Panama City, Panama from December 18-22, 1971. The official languages of the Congress will be Spanish and English Simultaneous translation will be provided. The program will consist of invited addresses, symround-tables should not exceed two hours in length. Individual papers should not exceed 20 minutes.

Proposed contributions to the Congress program should be submitted as complete papers. The complete manuscript should be submitted in duplicate. It should be typewritten, double-spaced on one side only of letter-sized paper. The deadline for the receipt of complete papers is May 30, 1971. Contributions from the United States and Canada should be sent to: Dr. Victor Sanua, Program Chairman, XIII Interamerican Congress of Psychology, City University of New York (K8), New York, New York 10031, U.S.A.

Further information on the XIII Congress of the S.I.P., e.g., travel, hotel, and registra-

tion information, will be provided in the next issue of this Newsletter, News Bulletin, No.25.

NEW PUBLICATIONS

Japan

Terauchi, R. Giri ni kansuru ichi kosatsu: Hassei to henyo. (On giri (obligation): It's origin and changes) Chuodaigaku Kyoikugakuronshu, No.12, 1970. (in Japanese) (Reijiro Terauchi, 3-29-16 Nukuikita-cho, Koganei-shi, Tokyo, 184 Japan)

New Zealand

McKissack, I. J. "Conformity in Ghana" research note. British Journal of Social and Clinical Psychology. (in press) (I. J. McKissack, Psychology Dept., Univ. of Waikato, Hamilton, New Zealand)

- Deregowski, J. B. & Byth, W. Hudson's pictures in pandoras box. <u>J. Cross-Cultural Psychology</u>, 1, 1970, 315-323. (J. B. Deregowski, Dept. of Psychol., Univ. of Aberdeen, Aberdeen)
- Deregowski, J. B. Pictoral art in Zambia. American Art, 4, 1971, 36-37.

u.s.A.

- Draguns, J. G., Phillips, L., Broverman, Inge K., Caudill, W. & Nishimae, S. Symptomatology of hospitalized psychiatric patients in Japan and in the United States. A study of cultural differences. J. Nerv. Ment. Dis., 152, 1971, 2-16. (J. G. Draguns, Pennsylvania State Univ., 333 Psychology Bldg., University Park, Pa. 16802)
- David, Henry P. & Bernheim, Jacques. Proceedings of the conference on psychosocial factors in transnational family planning research, April 28-30, 1970, Geneva, Switzerland. (Prepared by American Institutes for Research)
- Lambert, William W. & Weisbrod, Rita R. (Ed.) <u>Cross-cultural perspectives on social psychology</u>. Boston, Mass.: Little Brown and Co., (in press) (William Lambert, Psychol. Dept., Morrill Hall, Cornel Univ., Ithaca, N.Y. 14850)
 - "This book is designed for use in introductory social psychology courses, including material from a wide range of topical areas and trying to illustrate the many methods currently in use in the field. Only research articles which contain data or report data from more than one society are included. We hope that it will also prove useful for the specialized course in cross-cultural social psychology, and have tried to design it for that use as well.'
- Lindgren, H. C. & Marrash, J. A comparative study of intercultural insight and empathy. The Journal of Social Psychology, 80, 1970, 135-141. (Henry C. Lindgren, 1975 15th Ave., San Francisco, Calif. 94116)

 "An intercultural insight questionnaire (ICIQ) consisting of 24 pairs of personality
 - descriptions previously found to be characteristic of Americans and British was administered to American, Armenian, Arab Christian, and Arab Moslem secondary students in Lebanon. Subjects were asked to indicate the trait in each pair that was more characteristic of Americans. Americans scored significantly higher than the other groups, and Americans scored significantly higher than Arab Christians, and Arab Moslems. Differences between Armenians and Arabs were consistent with the hypothesis that reputed orientation to the Western world (i.e., Northern European and America) would be related to intercultural insight as indicated by the ability to discriminate American from British characteristics; however, differences between Arab Christians and Moslems were insignificant and mean scores for these two groups were close to chance. Females scored



higher on intercultural empathy than males, but the difference was significant only at the .10 level. Another study (6) that included university, as well as secondary, students in the sample, however, found a significant difference in favor of females. No relationship was found between scores made on the ICIQ and a test of empathy, although a previous exploratory study had found indications that intercultural insight and empathy might be positively related."

- Phillips, L. & Draguns, J. G. Classification of the behavior disorders. Annual Review of Psychology, 22, 1971, 447-482. (J. G. Draguns, Pennsylvania State Univ., 333 Psychology Bldg., University Park, Pa. 16802)
- ** Sanua, Victor D. A cross-cultural study of cerebral Palsy. <u>Social Science and Medicine</u>, Vol. 4, Dec. 1970, 461-512. (Victor C. Sanua, City College, City University of New York, New York, N. Y. 10031)
- Ulmer, Raymond A. & Timmons, Edwin O. An application and modification of the minimal social behavior scale (MSBS): A short objective, empirical, reliable measure of personality functioning. <u>Journal of Consulting Psychology</u>, Vol. 30, No.1, 1966. (Dr. Raymond A. Ulmer, Dept. of Mental Hygiene, Camarillo State Hospital, Box 4, Camarillo 93010)

"The MSBS appears an objective, empirical, reliable measure of behavior and behavioral changes. For example, analysis of the data of this study showed that both active drug groups gained significantly on the MSBS, while the placebo group showed a small 'Hawthorne Effect,' and the controls, a small decrement. Agreement with the other psychological tests was high. The authors believe that the MSBS is well worth the addition of a time factor as a means of raising the ceiling and enlarging the range which should increase the sensitivity of the instrument to behavioral changes. Even without the time factor added, the earlier version of the MSBS appears a highly objective and reliable instrument for the measurement of human behavior..."

- ** Ulmer, Raymond A. Token economy mental hospital society: An American operant subcultural laboratory society for cross-cultural studies. <u>International Journal of Psycholo-</u> gy, Vol. 5, No.4, 1970, 169-274.
- ** Ulmer, Raymond A. & Lieberman, Martha The Children's minimal social behavior scale (CMSBS): A short, objective measure of personality functioning (10-yr, level) (mimeo.)

"The CMSBS was administered to the following male and female Ss between their ninth and their eleventh birthdays: 32 normals, 17 schizophrenics, and 32 intellectual retardates. Inter-rater reliability and diagnostic power were statistically significant for the protocols of Ss whose IQs ranged from 13 to 139. The CMSBS was shown to be a reliable measure of social responsiveness for practically the whole range of intelligence for the normal, schizophrenic, and retarded Ss of this study..."

** New Behaviroal Journals Published

"Scripta Publishing Corporation has announced the publication of two new journals in the behavioral area. The Journal of Autism and Childhood Schizophrenia, edited by Leo Kanner, is the first journal to focus on a cluster of disorders, the understanding of which is central to childhood psychopathology. Coverage will be given all pertinent branches of medicine, psychology, and neuroscience, as well as studies in genetics, biochemistry, physiology, speech pathology, and learning.

Behavior science research which has applications to current social problems is the subject of the Journal of Applied Social Psychology. Siegfried Streufert edits the journal which publishes substantive, original papers reporting laboratory or field research in such fields as group tensions, political participation and extremism, violence, deliquency, poverty, overcrowding, and the impact of pollution. The Editorial Board is composed of a number of eminent social psychologists and other behavioral scientists.

a number of eminent social psychologists and other behavioral scientists.

The Journal of Autism and Childhood Schizophrenia is available to members of the American Psychological Association and the American Orthpsychiatric Association at \$12.00 a year and to all others at \$14 annually. Institutional subscriptions (libraries) are \$29.00. Subscription rates for the Journal of Applied Social Psychology are \$10.00 and \$12.00 respectively. Institutional rates are \$28.00. Subscriptions may be ordered from Scripta Publishing Corporation, 1511 K Street, Washington, D.C. 20005." (Quoted from the Behav. Sci. Newsletter, Vol. 8, No.4, Feb. 26, 1971)

LETTERS TO THE EDITOR

On Dr. Dawson's proposal for an International Association of Cross-Cultural Psychologists

** D. M. Georgie Hyde (Dept. of Psychol., Amer. Univ. in Cairo, Egypt, U.A.R.)

l favour the proposal for an International Association of Cross-Cultural Psychologists made by Dr. Dawson of Hong Kong. I have sent for a sample copy of the <u>Journal of Cross-Cultural Psychology</u>, but have not received one yet. If a conference were arranged in



Hong Kong in August 1972, I would attend on my way to the International Congress in Tokyo.

A cross-cultural investigation in perception

Clifflyn Bromling (B.P.21, Dosso, Niger, Africa)

Dear Sir:

The Cross-Cultural Social Psychology Newsletter of which you are editor was sent to me by Dr. James Lester, Psychology Department, Bridgewater State College, Bridgewater, Mass. I had written Dr. Lester regarding my interest in the influence

of culture on visual perception.

I am a Peace Corps volunteer in Dosso, Niger, West Africa. In my work of health education and through the use of visual aids I have the opportunity to come in contact and observe different sectors of the population-illiterates, school children, government employees, etc. In time I began to notice marked perceptual differences between these different groups, and also between the Africans and myself. My interest spurred me to search for technical material and resources which I am finding very difficult in my present location.

It was suggested to me that perhaps you could communicate my interests through the

Newsletter or others who could respond with information or materials.

If you could be of some assistance I would be very grateful.

ANNOUNCEMENTS

Belgium

International Institute for Organizational and Social Development

1. The foundation of the International Institute for Organizational and Social Development (I.O.D.)

The International Institute for Organizational and Social Development was founded at Louvain, Belgium in 1970 by a group of social scientists and with the help of some supporters from business and the academic world who showed a personal interest in the objectives of the Institute.

1.O.D.'s aims

I.O.D. aims at contributing to the development of social, professional and business organizations in a turbulently changing world. It holds the view that the effectiveness of such organizations, on which a healthy society largely depends, can be furthered by paying continuous and expert attention to their structure, their use of human resources and their operational principles and procedures. I.O.D. is also convinced that organizations will remain effective and successful in reaching their specific objectives when they maintain a concern for the creation and the sharing of knowledge and experience, influence, justice and material well being amongst their members and a respect for the individual and his development as well as for society as a whole.

This primary objective includes a conscious effort to achieve a satisfying integration of the human being in his organizational and social environment, to deepen the understanding of social and cultural similarities and differences and to improve the relations between

individuals, groups and institutions of the same or of different nationality.

In view of the increasing internationalization of business, of professional and social organizations and of society as a whole, special emphasis is put on the development and the application of the body of knowledge about international relations that is available in 1.O.D.

Activities: 1.0.D. endeavors to achieve those aims by: Fesearch: Fundamental and applied research to enlarge and disseminate its body of knowledge of individual and group behaviour in national and international organizations. Education and Training: The design, distribution and application of educational material, amongst which the well known ERGOM exercises, of which I.O.D. has the issue and distribution for Europe and Africa;

The design and the running of education and training programmes, within organizations or externally, which provide learning and experience in the fields covered by I.O.D.'s aims. Organization Development: Guiding projects for organizational and social change initiated by clients within their existing organizations.

1.O.D. is tri-lingual (Dutch, English, and French); some staff members also have German.

The Members of the board of directors and staff are:

Leopold S. VANSINA, Ph.D. of Psychology, President of I.O.D. and lecturer at the

University of Leuven, Belgium.

Michel VANDENPUT, Ph.D. of Psychology.

Rene KAYE, Licenciate Psychology.
Magda VAN LOMMEL-MERTENS, Licentiate Psychology.

The Advisory Committee consists of:

Bernard M. BASS, Ph.D., Professor, University of Rochester, Rochester, N.Y. U.S.A.



Harold BRIDGER, T.D., B.SC, Director, Career Development and Institutional Change, Tavistock Institute of Human Relations, London, U.K. Jerry B. HARVEY, Ph.D., Director, N.T.L. Institute for Applied Behavioral Science, Washington, D.C., U.S.A. Gunnar HJELHOLT, Cand. Psychol., Applied Social Psychology, Copenhagen, Den-

mark.

Traugott LINDNER, Ph.D., Betriebsberatung, Vienna, Austria.

Jaap RABBIE, Ph.D., Professor, University of Utrecht, Utrecht, Netherlands.

Didier van den HOVE D'ERTSENRIJK, Ph.D., Professor, Universite de Louvain, Bruxelles, Belgium.

- I.O.D. maintains and promotes close contacts and collaboration with other persons or institutions working in similar fields and meeting the same professional standards and ethics.
- 2. The announcement of 1,0,D,'s international sensitivity training seminar.

Seminar for International Managers and Senior Executives in International Organizations.

Dates:

Staff:

6 ~ 12 June, 1971. Harold Bridger, Michel Vandenput, Leopold Vansina.

Place:

Place: Hotel Baimoral, Spa, Belgium.
Languages: English, French and Dutch.
Information: I.O.D. Predikherenberg 55, B-3200 KESSEL-LO / BELGIUM

(Phone: 016 / 366 31)

Holland

Rasmussen, David M. (Ed.) Cultural Hermeneutics: An International Journal of the Philosophical Interpretation of the Special Languages of the Human Sciences.

Articles for publication and communications relative to editorial matters should be sent to: David M. Rasmussen, Dept. of Philosophy, Boston College, Chestnut Hill, Mass. 02167, U.S.A.

No page charges will be levied on the contributions or their institutions. Each author will receive 25 reprints free.

Subscription price per volume of 4 issues (ca. 400 pages) Dfl. 65.- (US\$18.20).

Postage will be added. Initially the journal will be published quarterly.

Subscriptions should be sent to D. Reidel Publishing Company, P.O.Box 17, Dordrecht-Holland, or to any subscription agent.

Pakistan

Hafeez Zaidi, S. M. (Ed.) Pakistan Journal of Psychology, Vol. 3, Nos. 3 & 4, December 1970, Dept. of Psychol., Univ. of Karachi.

Pakistan Journal of Psychology encourages scientific originality and creativity in the field of Psychology. It carries experimental, clinical, and theoretical articles, social surveys, comments, and special reviews of psychological researches. A section on comprehensive book-reviews is specially provided. Authors are generally expected to relate their analyses as far as possible, to the socio-cultural context of Pakistan in particular and of developing countries in general.

Each author shall get fifty off-printed copies of his article.

All correspondence both on business and editorial matters shall be addressed to the Editor, Pakistan Journal of Psychology, Department of Psychology, University of Karachi, Pakistan.

U.S.A.

American Psychological Foundation

APF was established in 1953 in response to the need expressed by APA members for a means of making contributions, gifts, or bequests that would be used for the continued

development of psychology.

APF uses its funds for the continued development of psychology in several ways. The more important are: (a) a Gold Medal Award for lifetime contributions to psychology, (b) a science writers award for outstanding popular presentations in psychology, (c) grants to foreign students for postdoctoral research, and (d) donations of journals to foreign libraries and universities.

Policy Statement Governing Research Grants
The APF has set aside funds for the support of research by recent postdoctoral foreign students trained in American and Canadian univerties and returning to their own countries. Awards are limited to those students returning to countries where organized support of psychological research is severely limited. The grants are intended to help such students get research underway in their home institutions, but not to wholly support projects of large magnitude or long duration. The amounts are ordinarily limited to a \$3,000



maximum and are only renewable when unexpended funds for new grants are available during any given year...

The Committee on Foreign Grants of the APF, which processes such grants and monitors their use, will appreciate receiving applications (in duplicate) by October 1 of each year. The applications should describe the type of research to be undertaken in general terms and specify the uses to which the funds, if granted, will be put... Policy Statement Governing Textbook and Translation Grants

The APF has set aside funds to support scholars who want to write, adapt, or translate textbooks for use in foreign countries. The grants are intended to assist scholars, who have been trained in American and Canadian universities, returning to their own countries, in the writing, adaptation, or translation of textbooks in their own native language, for students in their own country. The amounts are ordinarily limited to a \$1,000 maximum.

The Committee on Foreign Grants of the APF, which processes such grants and monitors their use, will appreciate receiving applications (in diplicate) by October 1 of each year. The applications should describe the type of textbook that is to be written, the intended audience, the expected completion date, and other pertinent information...

Policy Statement Governing Journal Subscription Grants Funds are available from the APF for APA Journal. Subscription Grants to postdoctoral foreign students trained in American and Canadian universities and now residing in their native lands. These grants, limited in number, are intended for centers that are interested in developing local research and scholarship but lack financial resources for such purposes...

Applications can be made by any foreign university, college, or research center in the form of a letter to Wallace E. Lambert, Department of Psychology, McGill University, Montreal, Quebec, Canada...

Correspondence to the Com littee on Foreign Grants

Correspondence with the Committee on Foreign Grants may be addressed to its chairman, Harry C. Triandis, at the Department of Psychology, University of Illinois, Champaign, Urbana, Illinois, 61820, USA...

A New Newsletter of Intercultural Communication Programs

In its first year of publication is the bi-monthly <u>Communique</u>, published by the Regional Council for International Education (RCIE) and funded by the <u>National Association</u> for Foreign Student Affairs (NAFSA) under a grant from the Department of States. The Newsletter aims at filling an information gap in a rapidly expanding area of activity--that of intercultural communications programs, and is sent free to anyone who would like to receive it. For further information, write to Regional Council for International Education (1101 Bruce Hall, University of Pittsburgh, Pittsburgh, Pa. 15213, U.S.A.)

BIBLIOGRAPHY OF CROSS-CULTURAL RESEARCH

WHITTAKER, James O. (Psychosocial Laboratory, The Pennsylvania State Univ., Middletown, Pa. 17057, U.S.A.)

Alcohol and the standing rock sioux tribe: 1. The pattern of drinking. Quarterly Journal of Studies on Alcohol, 23:468-479, 1962.

Alcohol and the star. ing rock sloux tribe: 11. Psychodynamic and cultural factors in drinking.

Quarterly Journal of Studies on Alcohol, 24:80-90, 1963.

The problem of alcoholism among American reservation Indians. Journal on Alcohol and Alcoholism, 2:1-6, 1966.

Sex of the communicator as a variable in source credibility. Journal of Social Psychology, 72, 1967. (with R. Meade).

Attitudes toward civil liberties: A cross-cultural study. Journal of Psychology, 65:145-152, 1967.

A cross-cultural study of authoritarianism. Journal of Social Psychology, 72:3-7, 1967. (with R. Meade)

Social pressure in the modification and distortion of judgment: A cross-cultural study. <u>Journal International de Psychologie</u>, 2:109-113, 1967. (with R. Meade)

Sex and age as variables in persuasibility. Journal of Social Psychology, 73:47-52, 1967. (with R. Meade).

Retention of opinion change as a function of differential source credibility: A cross-cultural study. <u>Journal International de Psychologie</u>, 3:103-108, 1968.
Psychological warfare in Viet Nam. <u>Australian Army Journal</u>, 238:20-29, 1969.
Psychology in China: A brief survey. <u>American Psychologist</u>, 25, 1970.
Motivation and morale of the Viet Cong. <u>Social Problems</u>, (in press)

The problem of alcoholism among American Reservation Indians, International Scientific Sym-

posium on Alcoholism; Zagreb, Yugoslavia, 1966. Problems in research on psychological warfare. Symposium on Research in Viet Nam: Psychological Studies in a Crisis Environment, American Psychological Association; Washington, D.C., 1967.

Social pressure in the modification and distortion of judgment: A cross-cultural study. XII



Inter-American Congress of Psychology; Montevideo, Uruguay; 1969.

Contemporary problems in cross-cultural research. Symposium on Cross-Cultural Research, XII Inter-American Congress of Psychology; Montevideo, Uruguay; 1969.

Problems of alcoholism among American Indians. 29th International Congress on Alcoholism and Drug Dependence, Sydney, Australia; 1970.

(Received Aug. 19, 1970)

SERPELL, Robert (Univ. of Zambia, Box 2379, Lusaka, Zambia)

Publications

- Colour prejudice and Oxford landladies. Race, 6, 1965, 322-333. (With C. Sneddon) Selective attention in children. Institute for Social Research Bulletin, 1, 1966, 37-44, University of Zambia.
- Selective attention and interference between first and second languages. 1.S.R. Communication, 4, 1968. (monograph, 105 pt.) University of Zambia.
- Cultural differences in attentional preference for colour over form. International Journal of
- Cultural differences in attentional p.

 Psychology, 4, 1969, 1-8.

 The influence of language, education and culture on attentional preference between colour and form. International Journal of Psychology 4, 1969, 183-194.

 Psychology in Zambia: a survey. University: the magazine of the University of Zambia, 3
- Attention theory, colour-form preference, second language learning and copying orientation. African Social Research, 9, 1970.

 Language, tribe and race in Zambia. Race Today, July 1970.

 Discrimination of orientation by Zambian children. Journal of Comparative and Physiological
- Psychology (1971, in press).
- A study of discrimination learning by 4-year-old children. Oxford, 1965.
- Survey of opinions about Agriculture as subject of study and profession among students of the University of Zambia. Lusaka, 1966. (With J. B. Deregowski)
- Limited circulation reports (H.D.R.U. Reports are supplied free of charge to a regular mailing list, and on request, by the Human Development Research Unit, Dept. of Psychology, University of Zambia, P.O. Box 2379, LUSAKA, Zambia)
- Selective attention in matching from sample by children. H.D.R.U. Reports, 2, 1966. (Revised version in the Thesis, Chapter II, sections 2 and 3.)

 Discrimination of orientation by Zambian children. H.D.R.U. Reports, 7, 1968. (Revised version the press, Journal of Comparative and Physiological Psychology, 1971; also in the Thesis, Chapter V, section 2.)

 Cultural influence on attentional professors for calculation for the pressure of the professors for calculation for the professors for the professors for calculation for the professors for calculation for the professors for the professors for calculation for the professors for the p
- Cultural influence on attentional preference for colour over form. H.D.R.U. Reports, 8
- 1968. (Out of print. Revised version in International Journal of Psychology, 4, 1969, 1-8 & 183-194; also in the Thesis, Chapter III.)

 Cross-cultural differences in the difficulty of copying orientation: a response organization hypothesis. H.D.R.U. Reports, 12, 1969. (This is a condensed version of Chapter V, sections 5-11; of the Thesis.)
- Selective attention: a mediating process in discrimination learning by children. H.D.R.U. Reports, 14, 1970. (An unaltered reproduction of Chapter 1 of the Thesis.)
 (Received Aug. 27, 1970)
- ROY, Biswanath (Dept. of Educational Psychol., National Council of Educational Research and Training, Mehrauli Road, New Delhi-16, India)
- A cross cultural study of the persons residing within the industrial belt of Calcutta. <u>J. Soe. Psychol.</u>, 60, 1963, 195-201.
- Industrialization and the development of social integration attitude. Bulletin, Council of Soc. Psv. Res. (Calcutta), No.5, July, 1965, 11-14.
- Social integration attitude of the post-graduate students towards certain Westerners.

 Psychol. Studies, 12 (1), 1967, 39-45.

 Cross-cultural SIA of the post-graduate students towards fellow Indian sub-groups.

 J. Soe.
- Research. (in press)
- On the social integration of the ethnic groups of India. The Calcutta Review. (in press) (Received Sept. 2, 1970)
- HARVARD PROJECT ON SOCIAL AND CULTURAL ASPECTS OF DEVELOPMENT (Center for International Affairs, Harvard Univ., 6 Divinity Ave., Cambridge, Mass. 02138, U.S.A.) (Revised October 1969, *available in reprint)
- * Inkeles, Alex. Industrial man: The relation of status to experience, perception, and value.

 The American Journal of Sociology, Vol. 64, July 1960.

 Schuman, Howard. The random probs: A technique for evaluating the validity of closed
- questions. American Sociological Review. Vol. 31, No.2, April 1966.

 * Inc. les, Alex. The modernization of man. Modernization. Myron Weiner, ed., Basic



Books, Inc., 1966.

* Smith, David H. and Inkeles, Alex. The CM scale: A comparative socio-psychological measure of individual modernity. Sociometry. Vol. 29, No.4, December 1966.

* Smith, David H. And inkeles, Area. The Com scales A comparative solid-psychological measure of individual modernity. Sociometry. Vol. 29, No.4, December 1966.

* Smith, David H. A psychological model of individual participation in formal voluntary organizations: Applications to some chilean data. The American Journal of Sociology, Vol. 72, No. 3, November 1966.

Schuman, Howard. Social change and the validity of regional stereotypes in east Pakistan.

Sociometry, Vol. 29, No. 4, December 1966.

* Schuman, Howard. Economic development and individual change: A social-psychological

study of the Comilla experiment in Pakistan. Occasional Papers in International Affairs, No. 15, February 1967, (Center for International Affairs, Harvard University), \$2.00

* Singh, Amar K. Hindu culture and economic development in India. Conspectus, No. 1, March 1967 (Quarterly Journal of the India International Center, 40 Lodi Estate, New Delhi-3)

* Schuman, Howard, Inkeles, Alex and Smith, David H. Some social psychological effects and non effects of literacy in a new nation. Economic Development and Cultural Change, Vol. 16, No. 1, 1967

Gibaja, Regina E. Accitudes hacia la familia entre obroros industriales argentinos.

Latineamericana de Sociologia. 1967 - 3.

Inkeles, Alex and Singh, Amar K. A cross-cultural measure of modernity and some popular Indian images. The Journal of General and Applied Psychology, Vol. 1, 1968, Bihar Psychological Association, Ranchi/Patna (India).

* Singh, Amar K. Academic politics and student unrest: The case of Ranchi University.

Turmoil and Transition. Philip G. Altbach, ed., Basic Books, Inc., 1968.

* Williamson, John B. Subjective efficacy as an aspect of modernization in six developing nations. Thesis 1969. Department of Social Relations. Harvard University. Cambridge

nations. Thesis 1969. Department of Social Relations, Harvard University, Cambridge, Mass.

* Inkeles, Alex. Making men modern: On the causes and consequences of individual change in six developing countries. The American Journal of Sociology. Vol. 75, No. 2, September, 1969.

* Inkeles, Alex. Participant citizenship in six developing nations. The American Political
Science Review, Vol. 63, No. 4, December 1969.

* Inkeles, Alex. The fate of personal adjustment in the process of modernization. The International Journal of Comparative Sociology. June 1970, and in Adaptation, Adjustment, and Cultural Change. George A. DeVos, ed. (mimeo.)

Inkeles, Alex. A model of the modern man. Cross-Cultural Research in Developing Areas,
William A. Faunce and Herbert Garfinkel, editors, East Lansing and New York. Social

Science Research Bureau and The Free Press (forthcoming).

Ireland, Rowan. The factory as a school in social change.
Relations, Harvard University, Cambridge, Mass. Thesis, Department of Social

Boroschek, Gunther S. Political attitudes in traditional environments. Thesis 1970, De-

partment of Social Relations, Harvard University, Cambridge, Mass.

Oloko, Olatunde. Some social and psychological factors affecting commitment to industrial employment in Nigeria. Thesis 1970. Department of Social Relations, Harvard University, Cambridge, Mass.

(Received Sept. 14, 1970)

THIAGARAJAN, K. M. (Executive Secretary, Management Institute for Training and Research in U.S.A., Tirupparankundram Road, P.O. Box No. 189, Madurai-3, South India)

Managing the multinational firm: A behavioral approach. N.J.: Prentice Hall (in press)
(With G. V. Barrett, B. M. Bass, & L. Vansina)

(With G. V. Barrett, B. M. Bass, & L. Vallshing)
Managerial attitudes toward salaries as a function of social and economic development. In R
Managerial attitudes toward salaries as a function of social and economic development. Also In R House & H. Tosi (Eds.), Management compensation and motivation. (in press) Technical Report 24, Management Research Center, University of Rochester. (With E. C. Ryterband)

Personal values across cultures: A study of managers and students in India and the United States. Journal of Social Psychology. (in press) (With P. A. Lukas) arrative organizations. In B.M. Bass and E.C. Ryterband, Organizational psychology

Ccmparative organizations. In B.M. Bass and E.C. Ryt. (Rev. Ed.), Boston: Allyn & Bacon. (in press)

Cross-cultural study of the relationships between personal values and managerial behavior. Technical Report 23, ONR Contract # N00014-67-A-0398-0002, NR 171-029, Manage-

ment Research Center, University of Rochester, May 1968.

Realistic goal setting as key indicator of entrepreneuship: A cross-cultural comparison.

Technical Report 30, ONR Contract # N00014-67-A-0398-0002, NR 171-029, Management Research Center, University of Rochester, September, 1969. (With W. S. Whittaker)

Some problems in the behavioral science education of managers and management instructors in developing nations. Technical Report 31, Management Research Center, University of Rochester, September 1969. (With C. K. Prahalad)

A cross-cultural study of preferences for participative decision-making by supervisors and

subordinates. Technical Report 33, ONR Contract # N00014-67-A-0398-0002, NR 171-



029, Management Research Center, University of Rochester, September 1969. (With S. D. Deep)

Preference for long vs. short term outcomes by managers and students in India and the United States. 16th International Congress of Applied Psychology, Amsterdam, Netherlands, 18-22 August 1968. (With B. M. Bass)

Interface between level of economic development and cultural influences on transnational comparisons of managerial behavior. 76th Annual Convention, American Psychological Association, San Francisco, August 31, 1968. (With M. Bernal & J. A. Vaughan)

Human relations training in India - 'Mitra' model. Fresented at a symposium of management trainers, Calcutta, India, August 1969. (With C. K. Prahalad)

A study of Supervisor-Subordinate Influence and Satisfaction in four cultures. Journal of Social Psychology. (in press) (With S. D. Deep)

The confrontation between machine process and traditionalism in India. Indian Journal of Com-

merce, March 1969. (Received Oct. 7, 1970)

LEIBOWITZ, H.

Cross-cultural and educational aspects of the Ponzo illusion. Unpublished paper, 1971. (With E. Pick) (Received Jan. 10, 1971)

FREEMAN, R. B.

Pictorial depth perception and education among Boganda school children. Perceptual and Motor Skills, 1968, 26, 1116-1118. (With P. L. Kilbridge & M. C. Robbins) (Received Jan. 10, 1971)

CAUDILL, William (Laboratory of Socio-environmental Studies, Dept. of Health, Education, and Welfare, National Institute of Mental Health, 9000 Rockville Pike, Bethesda, Maryland 20014, U.S.A.)

Japanese value orientations and culture change. Ethnology, Vol. 1, No. 1, Jan. 1962, 53-91. (With Harry A. Scarr)

Patterns of emotion in modern Japan. In Robert J. Smith (eds.), <u>Japanese Culture</u>: <u>Its development and characteristics</u>. Chicago: Aldine, 1962.

Interrelations of psychology, culture and emotion in Japan. In lago Galdston (Ed.), Man's image in medicine and anthropology, New York: International Universities Press, 1963. (With L. Takeo Doi)

Symptomatology in Japanese and American schizophrenics. Ethnology, Vol. 2, No. 2, April 1964. (With Carmi Schooler)

Who sleeps by whom? Parent-child involvement in urban Japanese families. Psychiatry, Vol. 29, No. 4, Nov. 1966, 344-366.

Symptom patterns and background characteristics of Japanese psychiatric pattents. In W.

Caudill & Tsung-Yi lin (Eds.), Mental Health Research in Asia and the Pacific. Honolulu: East-West Center Press, 1969. (With Carmi Schooler)

Maternal care and infant behavior in Japan and America. Psychiatry, Vol. 32, No. 1, Feb., 1969, 12-43. (With Helen Weinstein)

The influence of social structure and culture on human behavior in modern Japan. (mimeo.) (Written for a seminar organized by George DeVos and held in Hakone in September, 1968.) The study of Japanese personality and behavior. Rice University Studies, Vol. 56, No. 4. Fall 1970, 37-52.

Social competence and psychiatric symptomatology in Japan: A cross-cultural extension of earlier American findings. <u>Journal of Abnormal Psychology</u>, Vol. 75, No. 1, 68-73. (With Leslie Phillips)

(Received Jan. 28, 1971)

IWAWAKI, Saburo (Dept. of Psychol., Chukyo Univ., 101-2 Yagoto Honmachi, Showaku, Nagoya-shi, Aichi-ken, 466 Japan)

The social desirability of trait descriptive terms: Applications to a Japanese sample. Journal of social Psychology, 63, 1964, 199-205. (With E. L. Cowen)
The social desirability of trait descriptive terms: Further applications to a Japanese sample

under the personal set. Journal of social Psychology, 63, 1964, 207-214. (With E. L. Cowen)

The social desirability of trait descriptive terms: Sex and cultural differences based on a Japanese arts college sample. Tohoku Psychologica Folia, 24, 1965, 56-64. (With S. Okuno & E. L. Cowen)

Probability of endorsement of items in the Yatabe-Guilford Dersonality Inventory: Replication.

Psychological Reports, 19, 1966, 249-250 (With M. Fukuhara & T. Hidano)

Manifest anxiety in Japanese, French, and United States children. Child Development, 38, 1967, 713-722. (With K. Sumida, S. Okuno & E. L. Cowen)

Franchity of endorsement of items in the Yatabe-Guilford Development, 38, 1967, 713-722.

Extremity of response among Japanese and American children. Journal of Social Psychology,

79, 1969, 257-259. (With M. Zax & S. Mitsuoka)

(Received Feb. 21, 1971)

(To be continued on the next issue.)

This Editor wishes to request all subscribers, both institutional and individual, to mail to him a list of their major publications related to cross-cultural or cross-national research. In preparing the list, please include books, articles, unpublished reports, etc., which have been produced during the recent few years. When compiled, such information will serve as a valuable base for an up-to-date bibliography of cross-cultural and cross-national research.

Order form is available upon request. Subscription rates (from April through February of the following year): US or CA\$4.00 for individuals and US or CA\$7.00 for institutions. Add US or CA\$5.00 for airmail delivery.



(Extra forms available on request)

N. W PULLICATIONS: (PLS F	RINT)	U s e_:	reverse	side	if nece	ssary
Name, Affiliation, & Dat	<u>e:</u>					
,,						
	Detach and	mail				
RESEARCH COMPLETED, IN F	ROGRESS	**				
OR PLANNED: (PLS PRINT) Investigator	Project	use_:	Comp	side	<u>if nece</u> , in pro	ssary
investigator	rroject				olanned	₽_
~ ~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~~			1000		<u> </u>	
				. -		
Description of the Proje	<u>ct</u>					
Name, Affiliation, & Dat	e :					
	Detach and	mail				
	Devacir and	marr				
MESSAGE TO COLLEAGUES OR	EDITOR:					
(PLS PRINT)		Use :	reverse	side	in nece	ssary
Name, Affiliation, & Dat	e:					
,						
	Detach and	mail -				
AWAMAN AN 444 THA 477 THA	ia. (nta natum)		T 4			
CHANGE OF MAILING ADDRES		N	Date			
Name	01 <u>d</u>	<u>New</u>				

